



TRP Corporate is the training and services arm of the Telecommunications Research Project, University of Hong Kong, directed by:



## Dr John Ure

### *Personal Details*

Nationality: British

### *Positions*

Asia Internet Coalition

Part-time Executive Director, 2011  
<http://www.asiainternetcoalition.org/>

Consulting:

Director of TRPC Pte Ltd (Singapore) (<http://www.trpc.com.hk>)  
 Director of the Telecoms InfoTechnology Forum Ltd (TIF)  
<http://www.tif.trpc.com.hk>)

Academic:

Director of Telecommunications Research Project (TRP),  
 University of Hong Kong (<http://www.trp.trpc.com.hk/>)  
 Honorary Research Associate and Associate Professor, Centre of  
 Asian Studies, University of Hong Kong

Professional:

Economist; economic historian; editorial board member of  
*Telecommunications Policy* and *Info* journals; external examiner  
 (Ph.Ds) for several universities; journal papers referee;  
 1996-2004 member of the Hong Kong Government's *Information  
 Infrastructure Advisory Committee* and its Working Groups on  
 Electronic Commerce and on the Digital Entertainment Industry; 1998-  
 2004 appointed member of the Hong Kong Pacific Economic  
 Cooperation Committee (PECC) and Hong Kong's representative to  
 PECC's Telecoms and Information Industries Forum; regular Hong  
 Kong delegate to APEC TEL Working Group

Professional Qualifications: Ph.D. (Econ) CNAA and University of Hong Kong; M.Sc. (Econ) University of London; B.Sc. (Econ) University of Hull  
 Contact: Email: [johnure@trpc.biz](mailto:johnure@trpc.biz); Url: <http://www.trpc.com.hk>;  
 Tel: (SIN) 65-91071077; (HK) 852-94626572  
 Fax: (SIN) 65-64570595; (HK) 852-28579434

### Books

- John Ure, editor and principal author (2008) *Telecommunications Development in Asia*, Hong Kong University Press.
- John Ure, editor and principal author (1995; 1997) *Telecommunications in Asia: Policy, Planning and Development*, Hong Kong University Press.

### Professional Consulting and Research Experience

- **China Studies (Academic and Commercial)**
  - ‘Digital Divide Indicators, Measurement and Benchmarking’ (EU-China Information Society), 2008
  - ‘Support for China’s Integration into the World Trading System: Information and Communications Technologies - IPR and Standards Study’, European Union-China Trade Project (EUCTP), Beijing, China, April-July 2006.
  - European Commission ‘Study on the Future Opportunities and Challenges in EU-China Trade and Investment Relations 2006-2010’ pub. March 2007  
[http://ec.europa.eu/trade/issues/bilateral/countries/china/legis/index\\_en.htm](http://ec.europa.eu/trade/issues/bilateral/countries/china/legis/index_en.htm)  
 (1) Study 5: ICT Equipment (John Ure)  
[http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc\\_133307.pdf](http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc_133307.pdf) (2)  
 Study 10: Telecommunications Services (John Ure)  
[http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc\\_133312.pdf](http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc_133312.pdf)
  - Consultant to the World Bank (2001) on telecommunications regulatory reform in China for the Ministry of Information Industries.
  - See [http://www.trp.trpc.com.hk/trp\\_profile.php?pid=1](http://www.trp.trpc.com.hk/trp_profile.php?pid=1) for numerous academic papers, book chapters and other publications; also for conference papers and chairing commercial telecom conferences and events in Beijing, Shanghai, Shenzhen; recent papers include:
    - Competition and Investment in the local loop: a Hong Kong – China trade-in-services perspective’ ([http://www.trp.trpc.com.hk/papers/2003/hk\\_china\\_ofra\\_resp\\_0308.pdf](http://www.trp.trpc.com.hk/papers/2003/hk_china_ofra_resp_0308.pdf))
    - China’s Telecoms and IT Sectors: Planning and the WTO? (TRP paper 2002 - see <http://www.trp.trpc.com.hk/papers/2002/ericssautede1.pdf>)
    - ‘E-Government in China’ in Zhang Junhua and M.Woesler eds. (2002) *China's Digital Dream - The Impact of Internet on Chinese Society*, The University Press Bochum: Bochum. Chpt 7, pp.151-176. (with Peter Lovelock - 2002)
  - Leased circuit market in China (HSBC -1997)
  - PABX market in China study (Philips Ltd - 1996)
  - Electronic banking feasibility study in China (HSBC - 1996)

- Banking and data communications in Shanghai (AT&T - 1995)
- **E-commerce**
  - ‘Revision of the Temporary E-Money Regulations: A Report to the Financial Regulatory Commission of Mongolia’ FRC, Alliance for Financial Inclusion (AFI) and the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) August 2011
  - ‘Development of E-Business Development Services for SMEs in Selected ASEAN Countries and Southern China’ (Cambodia, Laos, Vietnam and Yunnan) – consulting project for UNESCAP, August-October 2006.
  - ‘Mobile commerce in Hong Kong’ delivered to the Center of Telecom Management, Marshall School of Business, University of Southern California (USC) 15 January 2003  
[http://www.trp.trpc.com.hk/papers/2003/m-commerce\\_hk\\_210103.pdf](http://www.trp.trpc.com.hk/papers/2003/m-commerce_hk_210103.pdf)
  - ‘Modelling critical mass for e-commerce: the case of Hong Kong’ in *Electronic Commerce Research*, v.2, Nos.1-2 (2002) Jan/April  
[http://www.trp.trpc.com.hk/publications/ecr\\_ure\\_2002.pdf](http://www.trp.trpc.com.hk/publications/ecr_ure_2002.pdf)
  - E-business and e-market places (TIF Briefing Paper, 2001 - see  
<http://www.tif.trpc.com.hk/papers/2001/feb/0102briefing.pdf>
  - E-commerce in Hong Kong (TIF Briefing Paper, 1999 – see  
<http://www.trp.trpc.com.hk/tif/9903briefing.pdf> )
  - IBM seminars on E-Government for Federal and State Governments in Australia and New Zealand (IBM - 2001)
  - E-commerce: presentation to Workshop on Strategic Electronic Commerce and Management, Electronic Commerce Resource Center (Bangkok - 2001, see  
[http://www.trp.trpc.com.hk/papers/2001/nectec\\_180501.zip](http://www.trp.trpc.com.hk/papers/2001/nectec_180501.zip) )
- **Interconnection Studies**
  - Unbundling the local loop: an economic analysis (PWWC Ltd, Hong Kong - 2003)
  - Fixed-mobile interconnection (PNETS) charges in Hong Kong: the argument for reform (Sunday Communications Ltd, Hong Kong - 2002)
  - Fixed Mobile Interconnection: Workshop on Telecom Pricing, Settlement Reform. Costing and Benchmarking for Cambodia, Laos and Vietnam in Hanoi (ITU - 2000)
  - Fixed-mobile interconnection in Malaysia (ITU – 2002, see  
[http://www.elearning.trpc.com.hk/bank/pdf/case\\_study\\_my.pdf](http://www.elearning.trpc.com.hk/bank/pdf/case_study_my.pdf) )
  - Broadband interconnection in Malaysia (ITU and MCMC, Malaysia – 2000)
  - Interconnection e-learning module (ITU and OFTA, Hong Kong – 2000, see  
[http://www.elearning.trpc.com.hk/interconnection/network\\_economics.php](http://www.elearning.trpc.com.hk/interconnection/network_economics.php) )
  - Expert witness in interconnection dispute case between PCCW/HKT and New World Telephone (Hong Kong - 1999/2000)
- **Investment and Development Studies (including Universal Service and Digital Divide):**
  - Evaluation of the ESCAP subprogramme on Information and Communication Technology and Disaster Risk Reduction (IDD) (UNESCAP 2011-2012)
  - Lee, R.C, Ure, J. and Lee H.C (2011) ‘Quantifying the Impacts of Structural Reform in Telecommunications Markets in APEC Economies’ chpt 7 in *The Impacts and Benefits of*

*Structural Reforms in Transport, Energy and Telecommunications Sectors* (APEC Policy Support Unit) url: [http://publications.apec.org/publication-detail.php?pub\\_id=1113#indi](http://publications.apec.org/publication-detail.php?pub_id=1113#indi)

- ‘M-Banking for the Unbanked and Under-Banked’ APEC Workshop on Microfinance Best Practices, Hanoi, Vietnam 7-8 April 2011
- Transformational Mobile Banking Services: Mongolia (TA7479), June 2010-May 2011, Asian Development Bank
- Transformative Banking in Bali: A Survey of the Unbanked for the IFC, Bank Mandiri and Bank Sinar Harapan, July – Sept 2010
- ‘Macro-economic Effects of Telecom Reforms’ presented to APEC Economic Committee, Hiroshima, Japan, 25<sup>th</sup> February 2010  
[http://www.trp.trpc.com.hk/papers/2010/apec\\_hiroshima\\_100225.pdf](http://www.trp.trpc.com.hk/papers/2010/apec_hiroshima_100225.pdf)
- ‘Mobile banking for the unbanked in Indonesia’ a study for the IFC, Jakarta, July-Dec 2009
- ‘Last Mile Initiative – Technical Assessment: Implications of the outcomes of the WiMax Trials in Ta Van, Lao Cai Province, Vietnam, for the Vietnam Telecommunications Fund (VTF)’ : USAID funded project: consultant to Roger Harris Associates – January 2008
- Feasibility Study on Creating a Centre for a Disaster Warning Information Management System in Asia, Consultancy Study for UNESCAP, Bangkok, Oct. 2007 – Jan. 2008.
- Presenter: ‘Evolution and Globalization of the IT Industry and Challenges for the Future’ The 4<sup>th</sup> Jeju Peace Forum, Haevichi Hotel, Jeju Island, Korea, 21-23<sup>rd</sup> June 2007
- Moderator and presenter of ‘The Use of ICT for Development’ at the Regional Forum on ICT Capacity Building, UNESCAP-APCICT (Asia-Pacific Centre for ICTs), Incheon, Republic of Korea, 5<sup>th</sup>-6<sup>th</sup> March 2007
- Independent Expert for High-level Expert Group Meeting on the Preparations for the Third Ministerial Conference on Space Applications for Sustainable Development in Asia and the Pacific (12th Session of the Intergovernmental Consultative Committee on the Regional Space Applications Programme for Sustainable Development in Asia and the Pacific) Information, Communication and Space Technology Division of UNESCAP, 17th-19th October 2006, Daejeon, Republic of Korea.
- Study on Malaysia’s National Strategic Framework for Bridging the Digital Divide (UNDP, Economic Planning Unit (EPU), Government of Malaysia - 2005)
- Report on ESCAP Proposal for the Establishment of the APCICT: A Feasibility Study (UNESCAP 2005)
- ICT Sector Development in Five Central Asian Economies (UNESCAP: Kazakhstan, Kyrgyzstan, Mongolia, Tajikistan and Uzbekistan - 2005) – see [http://www.trp.trpc.com.hk/papers/2005/report\\_oct\\_091005.pdf](http://www.trp.trpc.com.hk/papers/2005/report_oct_091005.pdf)
- ‘An ICT Infrastructure Strategy for Libya: interconnection, universal service and e-Government’ (consultant to Mark Sorensen Associates), Tripoli June 2005
- Report on the training activities and financial sustainability of ICT training centres for developing member countries (UNESCAP, Thailand - 2004/5)
- Telecom Note on The Way Forward for investment in infrastructure in developing EAP (East Asia Pacific) countries (The World Bank, ADB, JBIC - 2004)
- ‘Regulation and Poverty Reduction’, paper for UN ESCAP Experts Group Meeting (Bangkok - 2003 see [http://www.trp.hku.hk/papers/2003/reg\\_pov\\_redn.pdf](http://www.trp.hku.hk/papers/2003/reg_pov_redn.pdf) )
- Referee of UNDP APDIP’s booklet series on ICTs (Kuala Lumpur and Hong Kong - 2002)

- Universal service funding in Indonesia (Tiara Titian Telekomunikasi Consulting for the Government of Indonesia - 2001)
- Investment seminars for Dredner Kleinwort Benson, for Lehman Brothers, for Merrill Lynch (Hong Kong and Singapore - 1998/1999)
- Research for IPO prospectus for the listing of Asian Information Resources Ltd (AIR) on the second tier board in Hong Kong (AIR - 1999)
- **Market Studies**
  - ‘Broadband Wireless Access in Asia Pacific’ – a joint KPMG-TRPC study, 2010
  - ‘Access Price Benchmarking: a study produced for the Asia Pacific Carrier’s Coalition (APCC)’ March 2010
  - ‘Trends in Telecommunications Across Asia Pacific’ – a joint KPMG-TRPC study, 2009 – see <http://www.kpmg.com.hk/redirect.asp?id=9656>
  - ‘Credit Card Payment Systems in Asia’ – a joint KPMG-TRPC study, 2009 – see [http://www.trpc.com.hk/bank/papers/crd\\_py\\_t\\_ap.pdf](http://www.trpc.com.hk/bank/papers/crd_py_t_ap.pdf)
  - ‘Mobile Payments in Asia Pacific’ – a joint KPMG-TRPC study, September 2007 see [http://www.trp.trpc.com.hk/publications/mobile\\_payments.pdf](http://www.trp.trpc.com.hk/publications/mobile_payments.pdf)
  - International bandwidth in the Asia-Pacific study: supply and demand forecasts (PCCW, Hong Kong - 2005)
  - Hong Kong’s mobile market in perspective’ for the Hong Kong Coalition of Service Industries, Hong Kong General Chamber of Commerce (Hong Kong - 2003, see [http://www.trp.trpc.com.hk/papers/2003/mobile\\_mkt.pdf](http://www.trp.trpc.com.hk/papers/2003/mobile_mkt.pdf) )
  - Strategic partners for a new telecom entrant (Mass Transit Railway, Hong Kong - 2000)
  - Asia’s market for satellite communications services (Pacific Century Matrix, Hong Kong - 2000)
  - Report on the economic viability of LMDS ( Town Gas Corporation, Hong Kong – 1998)
  - The market for BWA (LMDS) in Hong Kong (Nortel - 1998)
  - Study of customer churn in the Hong Kong mobile market (CSL, Hong Kong -1995)
- **Regulatory Reform**
  - Regulatory reform consultant, the Macau Consumer Council (Macau - 2008)
  - ‘Regulatory Issues and Privatization’ Asia Forum on ICT Policies and e-Strategies (UNDP APDIP, Bangkok – 2003 see [http://www.trp.trpc.com.hk/papers/2003/apdip\\_031017-1.pdf](http://www.trp.trpc.com.hk/papers/2003/apdip_031017-1.pdf)
  - Regulation reform in China; Advisor (The World Bank - 2001)
  - Regulatory advice in mobile number portability in Macau (CTM - 2001)
  - Regulatory reform workshop for Cable & Wireless (C&W, Macau - 2001)
  - Regulatory reform consultant, the Macau Consumer Council (Macau - 1999)
  - Regulatory reform advisor, Hong Kong Consumer Council (Hong Kong - mid-1990s to 2000)
  - Regulatory advice to Cable & Wireless/CTM on renewal of Franchise (C&W/CTM, Macau -1991)
- **Spectrum Management**

- ‘Spectrum Liberalization’ presentation to the ‘Asia Pacific Radio Spectrum Conference’, Hong Kong, April 2010 [http://www.trp.trpc.com.hk/papers/2010/iee\\_spec\\_cnf\\_100223.pdf](http://www.trp.trpc.com.hk/papers/2010/iee_spec_cnf_100223.pdf)
- ‘Spectrum Management Benchmark Case Study: Hong Kong’ (July 2007) for InterConnect Communications (ICC) for the MCMC, Malaysia.
- 3G royalty auction proposal, adopted by Hong Kong in 2003. See ‘Response to OFTA’s consultation paper on 3G’ [http://www.trp.trpc.com.hk/publications/3g\\_000531.pdf](http://www.trp.trpc.com.hk/publications/3g_000531.pdf) ). For various papers offering a critique of the 3G auctions see <http://www.trp.trpc.com.hk>, in particular
  - 3G auctions: a change of course’ (in Robin Mansell, Rohan Samarajiva and Amy Mahan (2002) *Networking Knowledge for information Societies: Institutions & Intervention*, Delft University Press: a festschrift for Professor William Melody - see [http://www.trp.trpc.com.hk/publications/festschrift\\_280901.pdf](http://www.trp.trpc.com.hk/publications/festschrift_280901.pdf) )
  - ‘Deconstructing 3G and reconstructing telecoms’ (*Telecommunications Policy* - 2003, see [http://www.trp.trpc.com.hk/publications/deconstructing\\_3g\\_211102.pdf](http://www.trp.trpc.com.hk/publications/deconstructing_3g_211102.pdf) )
  - Licensing third generation mobile’ *Info* February 2001 - see [http://www.trp.trpc.com.hk/pdf/Info\\_3G.PDF](http://www.trp.trpc.com.hk/pdf/Info_3G.PDF)
- Implications of auctions for 3G licensing (Sunday Communications Ltd, Hong Kong - 2000)
- Business case model for 3G in Hong Kong and auction simulation (Arculli & Associates for mobile client - 2001)
- Spectrum management e-learning module (ITU and OFTA, Hong Kong - 2000, see <http://www.elearning.trpc.com.hk/spectrum/section1.php>)
- ‘Organizing an invisible resource: book review of David Withers (1999) 2nd edn. *Radio Spectrum Management*’ IEE, Stevenage, UK; *Info*, v.3.1, February 2001, pp. 084-085 [http://www.trp.trpc.com.hk/publications/br\\_david\\_withers.pdf](http://www.trp.trpc.com.hk/publications/br_david_withers.pdf)
- **Telecoms Teaching and Training**
  - A Monitoring & Evaluation Framework for APCICT; consulting report for UNESCAP-APCICT, Icheon, S.Korea, Oct 2010 – Jan 2011
  - ‘Mobile Payments Systems’, training module delivered to the APEC Women’s e-Biz Training 2007, 16-21 July 2007, Sookmyung Women’s University, Seoul, Korea,
  - TRPC *Telecoms 101*, one day module at Pacific Place Conference Centre, Hong Kong, 26 February 2007.
  - TRPC *Competition Policy, Consumer Protection and Telecommunications*, organized in Hong Kong for delegates from the National Telecommunications Commission, Thailand, 27<sup>th</sup>-30<sup>th</sup> November, 2006.
  - TRPC *Telecoms Course for Senior Managers*’, 3 weekends at Pacific Place Conference Centre, Hong Kong, May-June 2006.
  - TRP Corporate (TRPC) established in 2006 as the training and services arm of the TRP - see <http://www.trpc.com.hk>
  - Adjunct professor, Masters in Communications Engineering, Department of Electronic Engineering, University of Hong Kong (2001 -.)
  - Training courses for KPMG staff in Beijing, Shanghai and Hong Kong (1999-.)
  - ITU’s Centre of Excellence with CAT, TOT and PDT (Bangkok - 2002)

- ITUs Workshop on telecom pricing, settlement reform. costing and benchmarking for Cambodia, Laos and Vietnam (Hanoi - 2000)
- China Light & Power telecoms staff training (Hong Kong - 2000)
- Poon Kam Kai Institute training in telecoms and IT management (Hong Kong - 2000)
- Hong Kong Telecom/PCCW staff training (Hong Kong - 1990s)
- OFTA staff training (Hong Kong - 1990s)

### Academic Experience

- Director of the Telecommunications Research Project, Centre of Asian Studies, University of Hong Kong, 1993-. (<http://www.trp.trpc.com.hk/index.php> )
- Adjunct Professor, Department of Electronic Engineering, University of Hong Kong; Baptist University of Hong Kong
- Associate Professor and Research Fellow, Centre of Asian Studies, University of Hong Kong
- University Grants Committee's Research Grants Council (RGC) of Hong Kong assessor for Research Grant Proposals, 2000-.
- Postgraduate supervisor for Ph.D and M.Phil. graduate students at University of Hong Kong and external examiner to other universities internationally
- Associate Professor, School of Business, University of Hong Kong, 1996-8
- Lecturer and Senior Lecturer in/ Economics, Department of Applied Economics, North East London Polytechnic 1969-90 ( University of East London); Visiting Research Scholar, Department of Economics, University of Warwick, 1988; Research Assistant, Department of Economics, University of Leeds 1966-69

### Publications since 2000

- Book Review – ‘Getting Dial Tone: Telecommunications Liberalization in Malaysia and the Philippines’ L.C.Salazar, 2007 (Institute of Southeast Asian Studies, Singapore)  
*Telecommunications Policy* v.32 December 2008 pp.755-757
- Book: *Telecommunications Development in Asia*, Hong Kong University Press (principal author and editor; 2008) – sequel to *Telecommunications in Asia: Policy, Planning and Development*. Hong Kong University Press (principal author and editor - 1995: 1997)
- European Commission ‘Study on the Future Opportunities and Challenges in EU-China Trade and Investment Relations 2006-2010’ (March 2007)  
[http://ec.europa.eu/trade/issues/bilateral/countries/china/legis/index\\_en.htm](http://ec.europa.eu/trade/issues/bilateral/countries/china/legis/index_en.htm)  
(1) Study 5: ICT Equipment (John Ure)  
[http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc\\_133307.pdf](http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc_133307.pdf) (2)  
Study 10: Telecommunications Services (John Ure)  
[http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc\\_133312.pdf](http://trade.ec.europa.eu/doclib/docs/2007/february/tradoc_133312.pdf)
- ‘Voice over Internet Telephony; Voice over Broadband’ *Info*, v.7.4, pp.8-20 (with T. Graham - 2005)
- ‘Telecommunications: The Way Forward’ background paper for *Connecting East Asia: A New Framework for Infrastructure* (Asia Development Bank, Japan Bank for International Cooperation, The World Bank – 2005)

- ‘Privatization and Regulatory Issues’ in UNDP-APDIP *ICT Policies and e-Strategies in the Asia-Pacific Region*, Kuala Lumpur, chapter 5, pp. 115-138 (2004)
- ‘Competition in the Local Loop: unbundling or unbundling?’ *Info*, v.5.5, pp.38-46.(2003)
- ‘Deconstructing 3G and reconstructing telecoms’, *Telecommunications Policy*, v.27.3/4, March/April, pp.187-206 (2003)
- ‘E-Government in China’ in Zhang Junhua and M.Woesler eds. (2002) *China's Digital Dream - The Impact of Internet on Chinese Society*, The University Press Bochum: Bochum. Chpt 7, pp.151-176. (with Peter Lovelock - 2002)
- ‘3G Auctions: A Change of Course’ in Robin Mansell, Rohan Samarajiva and Amy Mahan eds. (2002) *Networking Knowledge for Information Societies: Institutions & Intervention*, Delft University Press: a festschrift for Professor William Melody, pp.127-131.(2002)
- ‘Modelling Critical Mass for E-Commerce: the case of Hong Kong’ *Electronic Commerce Research*, v.2.1-2, January/April, pp. 87-111 (2002)
- Section ed. ‘New Media Systems, Industries and Markets: Introduction’, in Lievrouw, L.A. and S.Livingstone eds. *Handbook of New Media: Social Shaping and Consequences of ICTs*, SAGE Publications, London, Thousand Oaks, New Delhi, pp. 265-269 (2002)
- ‘The New Economy: Internet, Telecommunications and Electronic Commerce’, in Lievrouw, L.A. and S.Livingstone eds. *Handbook of New Media: Social Shaping and Consequences of ICTs*, SAGE Publications, London, Thousand Oaks, New Delhi, ISBN #0-7619-6510-6, pp.350-365 (with Peter Lovelock – 2002)
- ‘The Holy Book of Handbooks’ - Book Review : Hank Intven (2000) ed. *Telecommunications Regulation Handbook*, infoDev Program, The World Bank, ISBN # 0-9697178-7-3; *Info*, v.3.2, pp.173-176 (2002)
- ‘Licensing third generation mobile: a poisoned chalice?’, *Info*, v.3.1, February, pp. 011-013 (2001)
- ‘Organizing an invisible resource’ - Book Review: David Withers (1999) 2<sup>nd</sup> edn. *Radio Spectrum Management*, IEE, Stevenage, UK; *Info*, v.3.1, pp. 084-085 (2001)
- ‘Distinguishing between industry policy and industrial policy: a view from Asia’, *Info*, v.2.3, June, pp. 277-287 (with Peter Lovelock – 2000)
- ‘Convergence in Hong Kong’ in M.Hukill, R.Ono and C.Vallath eds. *Electronic Communication Convergence: Policy Challenges in Asia*, Sage Publications, New Delhi, chpt 6, pp.148-176 (2000)
- ‘Convergence and China’s National Information Infrastructure’ in M.Hukill, R.Ono and C.Vallath eds. *Electronic Communication Convergence: Policy Challenges in Asia*, Sage Publications, New Delhi, chpt 5, pp.115-147 (with X-J Liang – 2000)
- ‘The era of international simple resale: not waving but drowning?’ *Telecommunications Policy*, v.23.2, February, pp.9-30 (2000)

Note: see <http://www.trp.trpc.com.hk> for detailed curriculum vitae, including pre-2000 publications, membership of government panels and international bodies, TIF briefing papers, conference papers and monographs.

**Consultancies include:**

Advanstar Conferences  
AIC Conferences

Arculli & Associates

Ascend  
AT&T

BHP (Australia)  
 The Brooker Group (Bangkok)  
 Cable & Wireless, plc  
 Cable & Wireless Far East, Ltd  
 Carval Investors  
 CLP Telecommunications (China Light & Power)  
 Companhia de Telecomunicacoes de Macau  
 Conselho de Consumidores de (Consumer Council) of Macau  
 Consumer Council (Hong Kong) Steering Group on Telecoms Policy, 1993-5  
 Credit Suisse/First Boston (Hong Kong) Ltd  
 Datapro/Northern Business  
 Deutsche Bank  
 Director-General Posts & Telecoms, Indonesia  
 Dresdner Kleinwort Benson  
 The Economist Conferences (Chair of Telecoms Roundtables)  
 Ericsson  
 European Commission  
 Freshfields, Buckhaus Deringer  
 Grey Advertising  
 HCL  
 Hong Kong and China Gas  
 Hong Kong Committee for Pacific Economic Co-operation  
 Hong Kong Industrial Technology Centre Corporation  
 HongKong Telecom  
 HSBC  
 Huawei Corp., PRC  
 IIR Conferences  
 Intel  
 InterConnect Communications (ICC)  
 International Business Machines (IBM)  
 International Finance Corporation (IFC)  
 International Telecommunications Union (ITU)  
 Islacom Inc. (Philippines)  
 KPMG  
 Leaders Quest (USA)  
 Lehman Bros.  
 Linklaters & Paines  
 Lucent Technologies  
 March Consultancy  
 Mass Transit Railway (Hong Kong)  
 Merrill Lynch  
 Nokia  
 Northern Telecom  
 Office of the Telecommunications Authority (OFTA)  
 Pacific Century Matrix  
 PCCW Ltd

Philips Ltd  
 Poon Kam Kai Institute (Hong Kong)  
 QPay (Australia)  
 Questex Asia Limited  
 S.K.Telecom (South Korea)  
 Smartone  
 The Soros Group  
 Star TV  
 SUNDAY Communications  
 Teleglobe  
 Television Broadcasts Ltd  
 Tiara Titian Telekomunikasi (TT-Tel)  
 TTVanguard (USA)  
 Turret Research Consultants (Asia) Ltd  
 United Nations Development Programme – Asia Pacific Development Information Project  
 UN ESCAP  
 UNDP  
 The Yankee Group  
 Versitech (University of Hong Kong)  
 Volvo, Thailand  
 The World Bank